

Sioux Falls  
**LIGHTHOUSE**  
· Lighting & Accessories ·

P: 605.271.9386 • F: 605.271.9389

Info@siouxfallslighthouse.com • www.siouxfallslighthouse.com

3401 S Kelley Avenue Sioux Falls, SD 57106



Our showroom has experienced tremendous growth within the past year and we are seeking the right individuals to fill showroom positions to help us continue to grow. We are looking for team members who are enthusiastic about sales and design, with a genuine commitment to providing a second to none customer experience. We are looking for candidates who are excited about joining our team.

**Showroom Consultant:**

Full-time and Part-time positions available

Must be able to work some evenings and Saturdays

**Responsibilities:**

- Work and communicate effectively within a team oriented environment
- Work with a wide range of customers including builders, designers, and homeowners, to sell lighting and accessories
- Assist with questions about pricing and products
- Set up appointments for customers to meet with Design Consultants
- Continually enhance sales skills and product knowledge in order to provide top notch customer service
- Maintain a clean, attractive, and organized showroom appearance to enhance sales
- Maintain a professional demeanor and appearance at all times

**Requirements:**

- H.S. Diploma
- Some experience with sales and retail
- Organizational and time management skills
- Ability to use computer
- Ability to work independently as well as be an effective team player
- Keen eye for design and creativity

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**Showroom Design Consultant:**

Experienced Lighting and Interior Designer

Full-time and Part-time positions available

Must be able to work some evenings and Saturdays

**Responsibilities:**

- Experience in account sales, outside sales, interior design, and residential construction sector a plus
- Strong creative and artistic design ability
- Knowledge in reading blueprints and construction documents
- Guide customers through assessment, design and selection process
- Process quotes, sales orders, and returns accurately
- Participate in vendor meetings, trainings sessions, and occasional off-site industry events
- Promote specification of lighting packages from builder grade, high-end, architectural grade
- Respond to inquires, job quotations and submittals with accurate pricing, efficiency, inventory and delivery information

**Qualifications:**

- Interior Design degree preferred
- Sales experience
- Ability to read blue prints
- Keen eye for creativity and design
- Strong work ethic and demonstrate ability to go above and beyond
- Exceptional organizational and follow-up skills
- Ability to work in a team oriented environment
- Strong commitment to providing excellent customer service